



SABIT GROUP PROGRAM

HOTEL MANAGEMENT

MAY 13 – JUNE 10, 2006

DELEGATE BIOGRAPHIES

ARMENIA

Sergey M. Karapetyan

Director
Bass Hotel
Yerevan, Armenia

Bass is a private, sixteen-room garden-style hotel located in Yerevan. The hotel facilities include a restaurant, café-bar, sauna and wine bar. The hotel offers tourist and conference services. Mr. Karapetyan is interested in learning about American hotel management and training hotel personnel. In the future, Mr. Karapetyan would like to expand the Bass hotel and construct a new hotel. He would like to establish American contacts for future collaborations such as training workshops for Armenian personnel and a joint venture.

Artyom F. Khachikyan

Deputy General Manager, Aviatrans
Director, Hotel Hrazdan
Yerevan, Armenia

Mr. Khachikyan is the director of Hotel Hrazdan, which is one of two hotels owned by Aviatrans, a private company. Hotel Hrazdan was privatized and refurbished by Aviatrans and is now a modern hotel in Yerevan. The hotel has fifty-seven rooms, a conference hall, two meeting rooms, restaurant, bar and café and outdoor swimming pool. Aviatrans is planning to start negotiations with franchise companies to brand the hotel in 2007-2008.

Gagik L. Yetimyan

Deputy Director
Hotel Zvartnots
Tsaghkadzor, Armenia

Hotel Zvartnots is located in Tsaghkadzor, a famous health resort area in Armenia. The hotel was privatized in 1994 and was reconstructed. It now has a restaurant, bar, fitness club, sauna, beauty salon and conference hall. The hotel also offers clients services such as Alpine tourism packages. Mr. Yetimyan is interested in learning about American hotel management, specifically human resources, financial management and business development strategies. He is also interested in new IT and e-business technologies and tourism and transportation services used in the industry. In the future, he would like to develop a professional hotel managers training center in Tsaghkadzor.

AZERBAIJAN

Sevda Z. Jumayeva

General Manager
Austin Hotel
Baku, Azerbaijan

The Austin is a private hotel located in Baku. The hotel is opening a conference hall this summer and has also contracted with an organization to provide tourist services to guests of the hotel. Ms. Jumayeva is specifically interested in American security, restaurant and housekeeping services as well as marketing and sales. She would like to use the knowledge gained during training for the purpose of expanding the hotel.

Shahin B. Huseynov

Director
Hotel Complex Karvansaray
Sheki, Azerbaijan

The hotel complex Karvansaray is located in Sheki and is an original monument from the 18th century. The hotel consists of thirty-six rooms, a conference hall and outdoor summer meeting place, restaurant and bar, teahouse and sports center. Sheki is a historical city with many monuments and unique architecture, which attracts foreign tourists. Mr. Huseynov is interested in learning about tourism development, entertainment services, and advertising in the hotel industry. Mr. Huseynov would like this hotel to become a four-star establishment.

GEORGIA

Mariam G. Berikishvili

Co-owner
Hotel A&M and Hotel Mtiskalta
Tbilisi, Georgia

Ms. Berikishvili and her husband own A&M and Mtiskalta, two small bed-and-breakfast-type hotels in Tbilisi. The hotels are the first of their kind in Georgia. They offer high quality, personalized service to their guests. The hotels have a restaurant and bar, garden and billiards and also are able to arrange excursions with private guides. Ms. Berikishvili would like to build some additional hotels in the Samtskhe-Javakheti region, which is just beginning to develop its tourism industry. During the training, Ms. Berikishvili would like to become familiar with American management and marketing principles and, in particular, how they are applied to small hotels and B&Bs.



KYRGYZSTAN

Anjelika V. Nazarova

General Manager
Mountain Hotel Ujnaya Korona
Bishkek, Kyrgyzstan

Mountain Hotel Ujnaya Korona is located in the Ala Archa Canyon twenty-five kilometers outside of Bishkek. The property has a restaurant and bar, billiards and sauna. It also offers the rental of ski equipment and transportation to and from Bishkek. There are plans to expand the property to include cottages, a nightclub and an outdoor swimming pool. Ms. Nazarova would like to become familiar with how American hotels operate, marketing and sales as well as issues dealing with the expansion of hotel services.

MOLDOVA

Alexandru F. Sapojnic

Deputy Director
Vila Verde
Chisinau, Moldova

Vila Verde is a private, family-owned business located in Chisinau. The company owns the Vila Verde Hotel that recently expanded from eight to twenty rooms. This year the company is starting another expansion project to construct a facility with twenty-four additional rooms, a restaurant, shopping center and conference halls. The company also owns another hotel property, Dacia-Ungheni, with sixty-two rooms, near the Romanian border. The company is interested in joining an international hotel chain. Mr. Sapojnic's goal is mainly in learning about the competitive advantages of hotel chains, marketing strategies and methods for attracting investment to the hotel industry.

RUSSIA

Olga B. Bogdanova

Director
Hotel-Entertaining Complex Abricol
Khabarovsk, Russia

Abricol is a hotel and entertainment complex comprising a thirty-room hotel, a restaurant and bowling alley. The company is in the process of expanding the hotel and adding forty additional rooms. Ms. Bogdanova is the director of the entire complex. She is interested in learning more about marketing their conference facilities and improving their services.

Olga A. Bokova

Manager, Hotel Complex Riverside Grand
Trading House Asia
Chelyabinsk, Russia

The Riverside Grand Hotel will be completed in November of this year and will have 166 rooms. It will also include conference facilities, a fitness center, saunas, beauty salon, restaurant, club and coffee shop. Ms. Bokova is the manager and has four years experience in the hospitality industry. She is interested in new technologies, including IT systems.

Irina K. Degtyareva

General Manager
Hotel Severnaya
Tomsk, Russia

Hotel Severnaya has thirty-three rooms and is located in the center of the city. It offers various services in addition to lodging, including a hair salon, sauna and several shops. Ms. Degtyareva has been the general manager for the past nine years. The hotel is currently being renovated and Ms. Degtyareva is interested in automated systems for reservations as well as information on food and beverage services.

Tatiana M. Gracheva

Chief Executive
Hotel VM Central
Magadan, Russia

VM Central, with sixty rooms, is the largest hotel in Magadan. They offer several levels of accommodation as well as conference rooms, a restaurant/bar and a gym. Ms. Gracheva has been the chief executive since 2002 and has worked at the hotel since 2001. She is interested in learning about staff training and new services her hotel might offer.

Alexander P. Mushtaev

General Manager and Co-owner
Stroyservice
Voronezh, Russia

Art Hotel has fifty-six rooms, including eight luxury suites. It opened in April 2005 and the company is already thinking of expanding. The hotel also has an Italian restaurant on site and a bar, conference facilities and a business center. Mr. Mushtaev is interested in learning more about new services for clients and how to market their hotel more effectively.

TAJIKISTAN

Khondzhon A. Usmonov

Manager, Booking and Accommodations
Hotel Complex Kayon
Dushanbe, Tajikistan

Kayon is a private hotel located in Dushanbe. The property has twenty-four rooms, conference and reception hall, bar and café, hairdresser, billiards, fitness club, sauna and swimming pool. Mr. Usmonov would like to become familiar with American hotel equipment and services, operational pricing and costs, marketing and advertising. He also hopes to establish contacts for future business cooperation.

TURKMENISTAN

Ramanbergen K. Ibragimov

Owner
Hotel Shahabad
Dashoguz, Turkmenistan

Shahabad hotel is located in Doshoguz between the historical sites of Kunya-Urgench, Turkmenistan and Khiva, Uzbekistan. The hotel was established in 2004 and it is the first private hotel in Northern Turkmenistan. The property has six rooms and a restaurant. Mr. Ibragimov hopes to expand the hotel's service and establish a chain of hotels. During the training, he would like to become familiar with new technologies and equipment and marketing and advertising methods used in American hotels.

UKRAINE

Olga I. Rudanets

Director
Hotel Pysanka
Kolomiya, Ukraine

Pysanka is a private, twenty-four-room cottage-type hotel located in Kolomiya. The hotel has a restaurant and banquet hall. The hotel also works closely with a business center for organizing conferences and employs a manager to arrange tourist activities for guests. In the future, Ms. Rudanets would like to expand and create other properties in the Carpathian region of Ukraine. During the training, Ms. Rudanets would like to establish contacts with American small hotels and tourist agencies that may be interested in working in the region.

Volodymyr M. Zdenyanchyn

Director
Hotel Training Complex Hetman
Lviv, Ukraine

Hetman is a seven-story hotel with ninety-five rooms located in Lviv. The property also includes a conference hall; four lecture halls and an auditorium. The hotel has a restaurant, solarium and hairdresser. Mr. Zdenyanchyn would like to become familiar with American hotel management, specifically human resources and is interested in developing business contacts with those who may want to work on the expansion of the company to other regions in Ukraine.

UZBEKISTAN

Ziyodulla Asatillaev

Executive Director
Hotel Globus
Tashkent, Uzbekistan

Hotel Globus is a private hotel located in Tashkent. The hotel property includes conference facilities, fitness center, a bar and restaurant. Mr. Asatillaev and the management of Hotel Globus have recently finalized a project to establish a hotel chain with properties in other cities and regions in Uzbekistan. Mr. Asatillaev is responsible for all hotel operations. He is interested in learning more about international hotel standards and new markets.

Farrukh M. Shakirov

Deputy Director
Chorvoq Oromgohi Recreation Center
Tashkent, Uzbekistan

Chorvoq Oromgohi Recreation Center is a mountain resort with 208 guest rooms. The resort complex has three restaurants as well as several cafes, a gym and nightclub. Mr. Shakirov has been the deputy director for three years. He has a decade of experience in the hotel industry and is interested in learning about new ideas in marketing, particularly how the Internet is used to attract visitors and guests.